



IN THIS ISSUE

| | |
|---|-----------|
| Do You Have Questions for IDOI? | 01 |
| Indiana Department of Insurance Webinar | 01 |
| A Message from Your President | 02 |
| Top 4 Ways to Enhance Your ILTA Membership | 03 |
| In Memoriam | 04 |
| Committee Spotlight: Membership | 04 |
| Upcoming Events | 05 |
| Online CE | 05 |

DO YOU HAVE QUESTIONS FOR IDOI?

In an effort to assist you in keeping your office fully compliant with requirements of the Indiana Department of Insurance, ILTA reached out to the Title Director Jonathan Handsborough and asked whether he would consent to conduct a Q&A session at the upcoming ILTA Convention. We are excited to announce that we got a positive response to this request, and look forward to welcoming Mr. Handsborough as a guest in October!

In order to facilitate the most informative session, Mr. Handsborough has asked that ILTA members provide him with a list of questions in advance. So, if you have had a burning question for the IDOI – now is the time to ask!

ILTA will be accepting questions from its membership to add to the list from now until

August 1st. Please note that any questions submitted by members will not be anonymous. However, if you have a question but would like to remain anonymous, you can so state in your submission, and ILTA will compile its own list of questions to be presented to IDOI by the ILTA board in a general.

Get those submissions in quickly! The sooner we receive your question, the more likely it will be chosen for submission to the IDOI!

Send your questions to Brandi Halcomb at bhalcomb@stewart.com

Brandi L. Halcomb, ILTA Education Committee Chairperson
Agency Services Representative - Stewart Title Guaranty Company
Indiana Agency Services

ATTENTION

INDIANA DEPARTMENT OF INSURANCE WEBINAR

Title Director at IDOI, Jonathan Handsborough, will be hosting two 40 minute live streaming Title Insurance Inducement Webinars to accommodate all interested partakers. The two webinars are scheduled for **May 23, 2019 at 10:00am and 2:00pm**. The maximum number of participants for each webinar will be two hundred so space will be limited.

1. Go to web address <http://zoom.us>
2. Select JOIN A MEETING
3. Meeting ID: 9693492477
4. Select Join Audio Conference by Computer
5. Select Mute to silence your microphone
6. Select Stop Video to turn off your computer camera (if enabled)

A MESSAGE FROM YOUR PRESIDENT

Dear ILTA Members,

Summertime! Sweet, sweet summertime. As the weather starts to change and we roll into summer, we as an industry begin to become busier and busier. Adding to the frenzy is that we are in a time of low interest rates, declining inventory and a rush to get the deal done. (Okay, that last part isn't new!) We also have team members taking vacation because the kids are out of school, and all this adds to the stress level! But there is an old saying that we need to remember: "Work to live, don't live to work". I know - easy for me to say right?



Let me tell you a little story...several years ago I took a week's vacation without my cell phone or computer. Can you imagine? The first couple of days it was like trying to quit coffee, but by day three I realized I couldn't do anything about it so I relaxed. I mean I really relaxed! I let myself quit worrying about what was going on at the office, what people might need, what was going wrong...I forgot it all and enjoyed the vacation and what I was doing. Now I do this every other year! If you haven't tried it, and you are able, I highly suggest you do. It is one of the best things I have ever done for myself and my family. Remember - work to LIVE, not the other way around!

Wishing you an enjoyable summer filled with family and fun.

Thank you,

Mike Poppe, ILTA President
Vice President | Agency Representative
Old Republic National Title Insurance Company
Old Republic Insurance Group
mpoppe@oldrepublictitle.com



CONGRATULATIONS JACKIE MITCHELL



ILTA's Past-President Jacki Mitchell was honored recently by the American Land Title Association for her excellence in customer service with ALTA's inaugural "Our Values" award.

This award showcases the title insurance industry's cultural compass and core ideals of ALTA and its members.

Do you know someone who deserves to be recognized by ALTA? Nominate them [HERE!](#)

<http://www.alta.org/news/news.cfm?20190412-Can-You-Keep-a-Secret-We-Hope-Not>

TOP 4 WAYS TO ENHANCE YOUR ILTA MEMBERSHIP

A MESSAGE FROM THE EXECUTIVE DIRECTOR

1

Roster Review: Have you had new employees join you recently? If so, were they added to your ILTA roster? What about those who have left you in the same period, have they been removed from your roster? Not sure? Then it's time for a roster review. [Click here for the 3 easy steps to updating your roster.](#)



2

Send a new employee for education. ILTA education is top-of-the-line and the association makes it easy to get your new employee up-to-speed quickly with live classes around the state periodically and online classes anytime. Members pay a reduced fee. [Click here to see the current online course offerings.](#) [And click here to see upcoming live events.](#)

3

Don't guess, ask! Has it been a while since you've logged in to your ILTA account? Not sure where to go? Thinking about just starting a new member account? Well, DON'T! If you've had a user-account in the past, it's likely still in our system. Or maybe you've changed employment and we just need to move your record. Whatever the reason, just ask us for help and we'll get you reconnected with your long-lost username. Write us at: admin@indianalandtitle.org

4

Get involved. Members who chose to get involved tend to stay involved. It's just one of the immutable laws of organizations. It's like the old phrase on the Coke bottle...**no deposit, no return.** (If you were born after 1970 you might need to Google it!) If you don't put anything into being an active member of the association, then it's unlikely you'll get a much from it. Sure, there are member-pricing benefits, but the real benefit lies in the networking with fellow members and the relationships that come from active participation. And don't just take my word on it, check out what long-time member **Michael Schmitz, CFO, Monument Title** has to say about it:

"MTIC is a huge supporter of ILTA and the benefits that we receive from membership. We have wonderful opportunities to get our employees involved in fun activities as well as obtain their CE credits in either live classes or online courses."

As Michael says, getting involved is the key. So, check out these 4 HOT links to increasing your involvement: [Honey Barbeque](#); [Trick or Treat](#); [Something Special](#); and [On the Road Again](#). And let me know directly other ways we can help enhance your membership in ILTA.

Pete Tinsley

Executive Director

pete@indianalandtitle.org

IN MEMORIAM



Myrtle "Pat" Huffman-Hall
January 3, 1922 - May 8, 2019

Myrtle E. "Pat" Huffman-Hall, age 97 of Greenfield, passed away, Wednesday, May 8, 2019 at home surrounded by her family.

Pat was a graduate of Greenfield High School and attended Central Business College. She established Greenfield Title Company, an in-house title insurance firm in November 1959, which she operated until her retirement in 1999.

Pat was a member of Metro Indianapolis Board of Realtors (MIBOR) and served as Secretary-Treasurer of the Hancock County Marketing Division of MIBOR since it's inception in 1962.

Pat was the first President of the American Business Women's Association of Hancock County; a member of the Builders Association of Greater Indianapolis, Hancock County Builders Association, Greenfield Chamber of Commerce, ARC, Kiwanis, Business and Professional Women's Association, the Circle of Friends Red Hat Society, Greenfield Friends Church, and Mt. Lebanon UMC.

COMMITTEE SPOTLIGHT: MEMBERSHIP

We are working this year to aggressively grow our membership. In order to accomplish this we will primarily be focusing on recruiting title agencies and attorneys.

The ILTA creates immense value for Indiana Title Companies through education, networking, professional development and legislation. In order for our association to stay strong we need to grow our membership base.

Would you consider joining this committee and assisting

as we look to grow? There are many benefits to joining the membership committee. So often it can become easy to just function within our small circles personally and professionally. You will have awesome opportunities to network and connect with title companies and professionals all across our state on this committee. In Q1 of this year our focus will be trying to obtain email contact information for folks we will target to join ILTA.

If you cannot join the committee but you know someone that

you think an ILTA membership would be good for - please send us the details and we will reach out to them. For example I am sure you all have attorneys you deal with that need credit hours – the ILTA can help them with that. Lets all help drive our association membership together!

Kelli Buckley - Membership
Committee Chairperson
Business Development, A.S.K.
Services, Inc.
kbuckley@ask-services.com

For more information on committees and opportunities to volunteer, you can always go here:
<https://www.indianalandtitle.org/committees>

UPCOMING EVENTS

06/19/19

ILTA Underwriting

Roadshow - June

9am - 4pm

Columbus - Tax Sales; Foreclosure

Noblesville - Divorces; Estates

Evansville - Judgments & Liens;

Bankruptcy

07/17/19

Beyond the Basics -

Commercial Examination

and Intermediate Legal

Descriptions

8:30am - 4pm

10/13/19 - 10/15/19

ILTA Annual Convention

This year's convention will be held

October 13-15 at the Embassy

Suites Convention Center in

Noblesville, Indiana. Mark your

calendar now!

Want to be part of the convention

planning? There's still time to

help. Contact Jennifer Wallander

at jwallander@nntg.com

09/18/19

ILTA Underwriting

Roadshow - September

9am - 4pm

Columbus - Judgments & Liens;

Bankruptcy

Noblesville - Tax Sales;

Foreclosure

Evansville - Divorces; Estates

01/13/19

Beyond the Basics -

Advanced Title Clearance

and Advanced Legal

Descriptions

8:30am - 4pm

DON'T FORGET - ILTA OFFERS ONLINE CE!

Need CE but don't have the time to travel to a live seminar? Are you interested in learning more about title topics from the comfort of your own chair? Then ILTA's online course catalog is for you!

ILTA currently has the following courses available with more to follow soon:

- Pre-Licensing Course
- Indiana Ownership Interests (2CE)
- Title Core Courses (4CE)
- 2016 Underwriting Seminar (6CE)
- Bankruptcy and Foreclosure Webinars (3CE)
- Commitments & Purchase Agreements: IPT Closing & Exam Track, Course I (3CE)*
- Closing Instructions and Disbursements, Basic Endorsements, and CPLs: ITP Closing Track Course II (3CE)*
- Searching Public Records, Types of Ownership, and Property Interests: ITP Exam Track, Course II (3CE)*
- Preparing for Closing & Document Preparation: ITP Closing Track, Course III (3CE)*
- Types of Transactions and FIRPTA: ITP Closing Track, Course IV (2CE)*
- Endorsements, Legal Entities, and Transfers: ITP Exam Track, Course IV (4CE)*
- Disbursement Ledgers and Account Balances: ITP Closing Course V (3CE)*
- Closing Out Files, Ethics: ITP Closing & Exam Tracks, Course VI (3CE)*

Visit www.indianalandtitle.org and click on the Education link to register today!

*Indiana Title Professional (ITP) Designation Course

The Indiana Title Professional Designation is designed to recognize land title professionals who demonstrate the knowledge, experience, and dedication essential to the safe and efficient transfer of real property and to encourage participation in ILTA activities. For more information, visit <https://www.indianalandtitle.org/Files/2018/ITP%20Qualifications%20Overview.pdf> and learn more!

ILTA MEMBERSHIP IS POWERFUL!

Don't take our word for it! Here are some testimonials from your fellow ILTA members.

"We find being a member of ILTA extremely beneficial. The educational, lobbying and networking opportunities that membership offers are very important to our business. The annual convention is very enjoyable and is filled with important information regarding our industry and we look forward to it every year."



-James W. Smith
President, IN Title Company

"I am a member of ILTA to keep informed. There is no better source of local and national practices and procedures. ILTA provides forums to meet and share with contemporaries that we would not otherwise have. Finally ILTA allows for a united voice at the state and local level to speak for the title and real estate industry."

-Michael J. Curry
Enterprise Title



ILTA

INDIANA LAND TITLE ASSOCIATION

PO Box 90155 - Indianapolis, IN 46280 | 317.842.6266 | admin@indianalandtitle.org

